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# Entrepreneurship

## Module 3

### Activity Sheet 1

OAS WEE Train-the-Trainer Program



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## Activity Sheet 1

### Leadership Development

Entrepreneurial Mindset Worksheet: Are You Ready to Make Your Mark?

Discover your entrepreneurial prowess! Answer the following questions honestly to gauge your mindset in key areas of entrepreneurship.

#### Section 1: Innovative Thinking

How often do you actively seek out new ideas or ways to improve existing processes?

- A. Rarely
- B. Occasionally
- C. Often
- D. Always

When faced with a challenge, do you enjoy exploring unconventional solutions?

- A. Not really
- B. Sometimes
- C. Most of the time
- D. Absolutely

#### Section 2: Risk-taking and Resilience

How comfortable are you with taking calculated risks in pursuit of your goals?

- A. Not comfortable at all
- B. Somewhat comfortable
- C. Fairly comfortable
- D. Extremely comfortable



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How do you handle setbacks or failures?

- A. Get discouraged easily
- B. Feel a bit disheartened, but bounce back
- C. Analyze what went wrong and adjust my approach
- D. View them as valuable learning experiences

### Section 3: Visionary Leadership

Can you clearly articulate your long-term vision and goals for your venture?

- A. Not really
- B. Somewhat
- C. Quite well
- D. Very clearly

Are you skilled at inspiring and motivating others to work toward a shared vision?

- A. Not really
- B. I try my best
- C. Yes, most of the time
- D. Definitely

### Section 4: Resource Optimization

How effective are you at managing your available resources (time, money, manpower)?

- A. Struggle with resource management
- B. Manage reasonably well
- C. Manage efficiently
- D. Master the art of resource optimization



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Do you actively seek ways to maximize efficiency and minimize waste in your projects?

- A. Rarely
- B. Occasionally
- C. Often
- D. Always

### Section 5: Customer-Centric Approach

How often do you gather feedback from your customers and use it to improve your products/services?

- A. Rarely or never
- B. Occasionally
- C. Quite often
- D. Always

Do you go above and beyond to ensure your customers' satisfaction?

- A. Not really
- B. Sometimes
- C. Most of the time
- D. Without a doubt

Results:

Count the number of times you selected each option:

Mostly A's: You have room to develop an entrepreneurial mindset.

Mostly B's: You're on the right track but could work on certain aspects.

Mostly C's: You exhibit a solid entrepreneurial mindset in various areas.

Mostly D's: You possess a strong entrepreneurial mindset across the board.